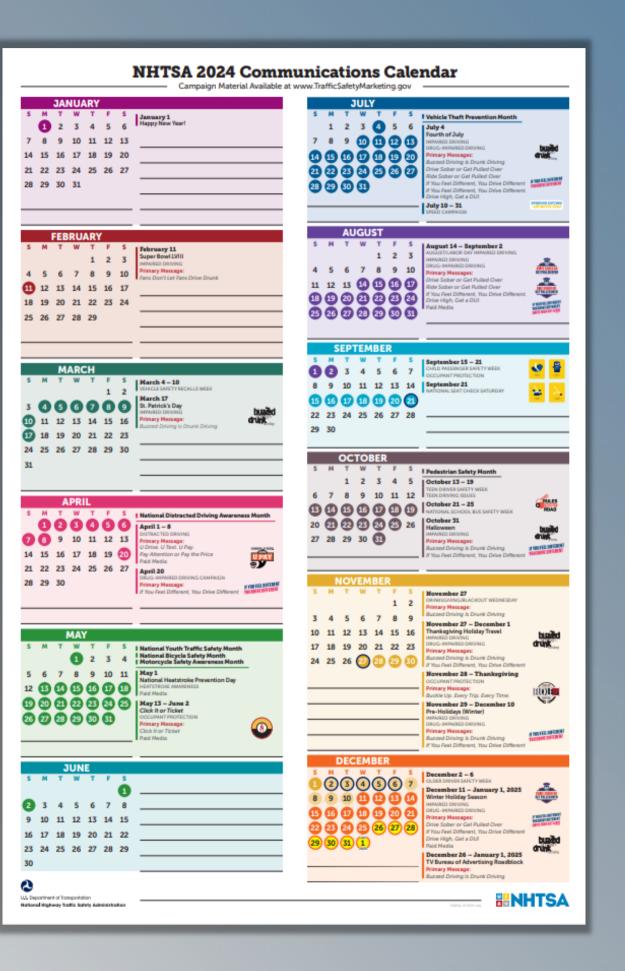


## 2023 STRATEGIC COMMUNICATIONS



## NHTSA Communications Calendar 2024

		JA	NU/	\RY			
M 1 8 9 15 1 22 2 29 3	1 2	2 9 6 3	17 24	18	_	20	January 1 Happy New Yeart
		FEB	RU/	ARY		-	
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		T 3 12	ARC W 13 20	T 7 14	15	16	March 4 – 10 VENCLE GAETY RECALLS WERK March 17 SL. Patrick Day Minnet Distortio Primary Heatage: Buzzed Driving is Drunk Driving
4	25	26	27	28	29	30	
		7 2 9 16	6	T 11 18	5 12 19	20	National Distracted Driving Awareness Month April 1 - 8 Dostitude Title Delevind Plenary Massoge UDVice Plant Media April 20
	29	30					DRUG-INFAIRED DRIVING CAMPAIGN Primary Message: If You Feel Different, You Drive Different
	м		MAY		,	5	I National Youth Traffic Safety Month
2	6 13 20 20	7	1.000	2 9 16 23	3 10 10 20	4	National Bicycle Safety Month Motorcycle Safety Awareness Month May 1 National Heatstroke Prevention Day Hart Stock Anthologis Pade Media May 13 – June 2 Click R or Ticket Occument Profile Clicket
		Ĩ	Ĩ	Ű	Ű		Primary Hessage: Click it or Ticket Paid Media
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5			19 26				



- TSM has two formats for the comms calendar. One fillable and one static.
- We strive to get the earned media materials in advance 90 days.

https://www.trafficsafetymarketing.gov/calendars



## Near Future: Oct-Dec 2023

### **Illegal Passing of School Buses**

- Week One: September 18-October 1, 2023
- Week Two: October 9-22, 2023

### October



### December

### **Impaired** Driving December 13, 2023 - January 1, 2024

IFEEL DIFFEREN DRIVE HIGH GET A DUI





## First Half Calendar Year 2024



### U Drive. U Text. U Pay.

- April 8 -15
- NEW Ad Council Campaign



### Click it or Ticket

May 13 - June 2
NEW Rural TV Ad

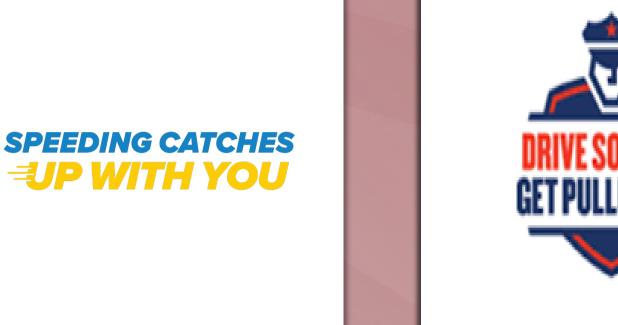


## Second Half Calendar Year 2024



Heatstroke	Child Car Safety		Speed
NEW Campaign Ads • coming Spring 2024 NEW logo!	New assets coming Fall 2024	•	July 10-31

Heatstroke and CCS are ongoing campaigns with Ad council



### Drive Sober

- Aug Labor Day
- **Impaired Driving** Campaign
- NEW TV Ad and • Assets

### **CONSUMER RESEARCH ALCOHOL SEGMENTATION**



## **Alcohol Segmentation Study**

2017 Topline Notes



- Drinking and driving behaviors
- Attitudes on impaired driving
- Existing advertising

**4** Segments appeared

Final recommendation

Target Occasional Over-Indulgers with messaging, praising positive behavior it only takes one poor decision to have dire consequences

Negligents Heavy drinkers, didn't care about consequences

2 Cautious Copers Emotional drinkers who made poor decisions

3 Oblivious Regulars Risk takers who did not understand the consequences

4 Occasional Over-Indulgers Proactive drinkers but one mistake is all it takes





# Alcohol Segmentation Study Coming Soon



- 5,400 participants (ages 21-54)
- Target Research and Report in 2024
- ✓ Webcam interviews
- Online quantitative survey
- English and Spanish

### Objective

Gain better understanding of behaviors and attitudes related to operating a motor vehicle (cars and motorcycles) after consuming alcohol.

### The Results

Will be applied to develop the agency's impaired driving messages that resonate with target audiences.





Traffic SafetyMarketing.

### **Communications Resources**

For States, Partner Organizations and Highway Safety Professionals

I want communication materials for Safety Topic View

UPCOMING

Your teen is in the driver's seat but

YOU'RE IN

CONTRO

Wear seat belts | No speeding | No texting | No alcohol or drugs | Limit extra passenge

National Teen Driver Safety Week

We offer various messaging options for

parents about the importance of having

conversations with their teens – and tips

Talk with your teen about the rules for the road.

for teen drivers.

Oct. 15 - Oct. 21

More than 100 people die a day in traffic crashes. Join us now in helping to communicate important traffic safety information.

### **Campaigns Happening** Now & Upcoming

HAPPENING NOW avs be alert bedestrians Drivers lave Lives **NHTSA** 

Pedestrian Safety Month States and stakeholders are invited to join us in helping to create a transportation system for all people to easily and safely walk.

Oct. 1 - Oct. 31



**School Bus Safety Week** School Bus Safety

Oct. 16 - Oct. 20



Halloween Drunk Driving

Oct. 24 - Oct. 31



**NHTSA** 

Thanksgiving Travel Seat Belts

Nov. 22 - Nov. 26

### **Bicycle Safety**

Communication is a key part of bicycle safety programs. Use these materials to spread awareness and educate the public about bicycle safety, especially the importance of wearing a helmet and encouraging safe choices. And, be sure your bicycle safety communication plan includes driver behavior messaging like distracted driving prevention, driving sober, and obeying speed limits.

Many assets are available in English and Spanish. Share this information with partner organizations to help spread the message across all communities.

A reminder, May is Bicycle Safety Month - an opportunity to increase safety messaging.

Facts	Social Media	Bicycle Safety Month	Videos
Fact	s		
		were 966 bicyclist ounting for 2.2% of all es that year.	Bio fro Ce
	bicyclist killed	was a 1.9% increase in I from 2020. timated 41,615 bicyclist	An
	were injured, a 2020.	a 7% increase from	

For facts translated in Spanish, visit NHTSA.gov/Espanol.

### Social Media

Sample social media posts are available for download in English and Spanish.

You can use the social post on your various social media platforms,



iests	State PSAs	

Sign up for upda

Traffic Safety Marketing

Safety Topics - Planning Calendars Marketing Guides Retag Requests State PSAs Q

Resources

icycle facts and stats om NHTSA's National enter for Statistics and nalysis

GET MORE FACTS

#### PLANNING CALENDARS

### **Communications Planning Calendar**

Scroll through the calendar. Click any event for campaign materials. Printable PDFs are available at the bottom.

Campaigns by Date		Filter by Safety Topic All 🔻	Month All • Year All
<b>Oct</b> _ <b>Oct</b> 1 31	HAPPENING NOW Pedestrian Safety Month Safety Topic: Pedestrian Safety		Avas be set for activers Safer Drivers Safer Drivers Save Lives
<b>Oct Oct</b> 15 21	UPCOMING National Teen Drivers Safety Week Safety Topic: Teen Driving Safety	(	Normer Barrowski (Stranger Stranger Str
<b>Oct Oct</b> 16 20	UPCOMING National School Bus Safety Week Safety Topic: School Bus Safety		SLOW ON YELLOW, STOP ON RED F THE STOP ARM IS OUT FISSING ARE CROSSING AREAD BEINHTSA
<b>Oct</b> – <b>Oct</b> 24 – 31	UPCOMING Halloween Safety Topic: Drunk Driving		THE SALINGEN THE SCANEST THING DRUKK RRIVER DRUKK RRIVER
<b>Oct Oct</b> 24 31	UPCOMING Halloween Safety Topic: Drug-Impaired Driving		3- Hores Hand Dirichted Statistics Matter Alter
<b>Nov Nov</b> 17 27	Thanksgiving Holiday Travel Safety Topic: Seat Belts		EVERYTRIP
<b>Nov Nov</b> 22 26	Thanksgiving Safety Topic: Drunk Driving		THEST MARKSENARD FLAM & SOBLE ROLE
<b>Nov Nov</b> 22 26	Thanksgiving Safety Topic: Drug-Impaired Driving		PLAN ASOBER RIDE
<b>Nov Dec</b> 27 – 12	Ahead of Winter Holiday Safety Topic: Drunk Driving		HIGH ON CLI HIGH AND

## TrafficSafetyMarketing.gov

- Preview of What's Coming Soon
  - Redesigned Homepage
  - New Digital Calendar
  - Improved Page Layout
- Types of Assets Available for You





## Scan QR Code to Submit Questions





## What TSM Looks Like Today

### TSM Traffic Safety Marketing

Get Materials - Marketing Tools Share Ideas Calendars Retag Requests Q

Always be alert for pedestrians. **Safe Drivers Save Lives** 

#### Latest News

- October is National Pedestrian Safety Month
- Oct 15-21, 2023 / National Teen Driver Safety Week
- Oct 16-20, 2023 / National School Bus Safety Week
- Oct 31, 2023 / Halloween Impaired Driving Prevention Campaign

Sign up for updates

Contact Us

### **Traffic Safety** Marketing

Welcome to the National Highway Traffic Safety Administration communication resource for states, partner organizations, and highway safety professionals.

Materials Search

GO





## What TSM Looks Like Today

### Campaigns

Bicycle Safety
Bicycle Safety Month
Evergreen Campaign Material
Child Safety
Car Seat Registration
Child Car Safety
Child Passenger Safety Week
Ease of Use
Heatstroke Prevention
If You Love Them Enough
Tweens (ages 8-14)

Drowsy Driving Drive Awake

Drunk Driving

Distracted Driving Evergreen Campaign Material One Text Or Call Could Wreck It All U Drive. U Text. U Pay.

Buzzed Driving Is Drunk Driving Drive Sober Or Get Pulled Over PEAK Enforcement Kit

Drug-Impaired Driving
Drive High - Get a DUI
If You Feel Different, You Drive Different
OTC - Rx

First Responder Safety Move Over

Motorcycle Safety Motorcycle Safety Awareness Month Motorist Awareness of Motorcycles Ride Sober or Get Pulled Over (motorcycles) Rider Safety Share The Road

Older Drivers Older Driver Safety

Pedestrian Safety Everyone is a Pedestrian

Rail Grade Crossing

Stop. Trains Can't.

Seat Belts Buckle Up

Click It or Ticket

School Bus Safety Evergreen Campaign Material School Bus Passing

Speed Prevention

Speeding Wrecks Lives

Teen Safety

Drivers Ed Drivers Ed Professionals National Teen Driver Safety Week Teens And Seat Belt Use

Vehicle Safety Advanced Technologies Being TireWise Recalls Safety Campaign Secure Your Load Summer Driving Tips Vehicle Theft Prevention

Others 4th of July National Local Radio Campaign Thanksgiving Weekend

Winter Driving Tips



Traffic Safety Marketing Powered by NHTSA

### **Communication Resources**

For States, Partner Organizations and Highway Safety Professionals

I want communication materials for

Safety Topic

**Campaigns Happening** Now & Upcoming



UPCOMING Your teen is in the driver's seat but YOU'RE IN CONTRO

> Talk with your teen about the rules for the road. Wear seat belts | No speeding | No texting | No alcohol or drugs | Limit extra passengers

National Teen Driver Safety Week We offer various messaging options for parents about the importance of having conversations with their teens – and tips for teen drivers.

Oct. 15 - Oct. 21



us in helping to create a transportation system for all people to easily and safely walk.

Oct. 1 - Oct. 31



School Bus Safety Week School Bus Safety

Oct. 16 - Oct. 20



Halloween Drunk Driving

Oct. 24 - Oct. 31

View

More than 100 people die a day in traffic crashes. Join us now in helping to communicate important traffic safety information.







Thanksgiving Travel Seat Belts

Nov. 22 - Nov. 26





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Communication is a key part of bicycle safety programs. Use these materials to spread awareness and educate the public about bicycle safety, especially the importance of wearing a helmet and encouraging safe choices. And, be sure your bicycle safety communication plan includes driver behavior messaging – like distracted driving prevention, driving sober, and obeying speed limits.

Facts	Social Media	Bicycle Safety Month	Videos

### Facts

- In 2021 there were 966 bicyclist fatalities, accounting for 2.2% of all traffic fatalities that year.
- In 2021 there was a 1.9% increase in bicyclist killed from 2020.
- In 2021 an estimated 41,615 bicyclist were injured, a 7% increase from 2020.



• For facts translated in Spanish, visit NHTSA.gov/Espanol.

### **Talking Points**

We've prepared talking points related to bicycle safety. Some are for a general audience and others are for drivers and bicycles. After downloading, we encourage you to add local stats and facts to the document.

- Talking Points | English\_NEW
- Talking Points | Spanish\_NEW

### **Bicycle Safety Month**

- Sample News Release | English\_NEW
- Sample News Release | Spanish\_NEW
- Sample Op Ed | English\_NEW
- Sample Op Ed | Spanish\_NEW

Resources

Bicycle facts and stats from NHTSA's National Center for Statistics and Analysis

GET MORE FACTS



### **Drunk Driving**

Drunk driving prevention messaging is essential to any road safety communication plan.

We offer communication resources, in English and Spanish, for year-round social norming messaging and messaging to be used during enforcement periods.

While both enforcement and social norming campaigns help spread awareness and educate the public about the deadly consequences of drunk driving, it's important to understand the differences - and use the right communication materials at the right time.

#### **Buzzed Driving Is** Drunk Driving

#### Social Norming

This campaign runs yearround, when high-visibility enforcement is not taking place, and focuses on social norming as a way of deterring people from drinking and driving.

#### Drive Sober or Get **Pulled Over**

#### Enforcement

This high-visibility enforcement campaign runs doing specific times of the year. Messaging should include the consequences of an arrest and be supported by increased law enforcement.

Learn More  $\rightarrow$ 

#### Learn More $\rightarrow$

### Special Activations Within the Next 90 days







Thanksgiving \_NEW Nov 22, 2023 - Nov 26, 2023





Sion up for update



**Pre-Holiday Season** 

Nov 27, 2023 - Dec 12, 2023



DRUNK DRIVING | DRIVE SOBER OR GET PULLED OVER

### Holiday Season

Tragically, December can be a dangerous time for people on the roads. More parties and festivities celebrating the season brings out more drunk drivers. Join NHTSA and law enforcement as we work to spread the word about the dangers and consequences of drunk driving.

#### Key Dates

- Earned Media
   November 13, 2023 January 8, 2024
- Paid Media

December 13, 2023 - January 1, 2024

Enforcement

December 15, 2023 - January 1, 2024



As part of this high-visibility enforcement campaign, we'll be conducting a national media buy. We make our media work plan and buy summary available ahead of the campaign launch.

- Media Buy Summary
- Media Work Plan

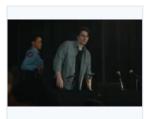
#### Ads

Video | English

sh Audio | English

Video & Audio | Spanish





-Tsunami\_NEW TV & Digital | :30, :15, :06 Available by Request Press Conference\_NEW Digital | :30, :15, :06 Available by Request

### Variable Message Boards

#### DRIVE SOBER OR GET PULLED OVER

#### DRIVE SOBER THIS HOLIDAY SEASON

Above are examples of messages that can be used on variable message boards. We made the **message board text availbale for download**.



Law Enforcement



\_\_\_\_



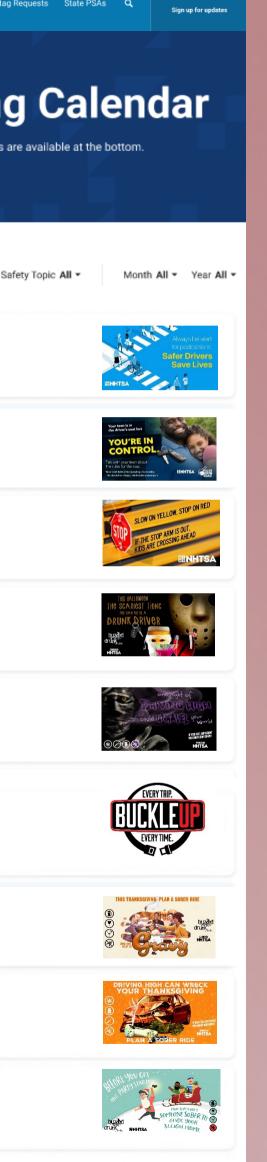
Traffic Safety Marketing Powered by NHTSA

#### PLANNING CALENDARS

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Scroll through the calendar. Click any event for campaign materials. Printable PDFs are available at the bottom.

	Filter by S
HAPPENING NOW Pedestrian Safety Month Safety Topic: Pedestrian Safety	
UPCOMING National Teen Drivers Safety Week Safety Topic: Teen Driving Safety	
UPCOMING National School Bus Safety Week Safety Topic: School Bus Safety	
UPCOMING Halloween Safety Topic: Drunk Driving	
UPCOMING Halloween Safety Topic: Drug-Impaired Driving	
Thanksgiving Holiday Travel Safety Topic: Seat Belts	
Thanksgiving Safety Topic: Drunk Driving	
Thanksgiving Safety Topic: Drug-Impaired Driving	
Ahead of Winter Holiday Safety Topic: Drunk Driving	
	Pedestrian Safety Month   Safety Topie: Pedestrian Safety   VPCOMING   National Teen Drivers Safety Week   Safety Topie: Teen Driving Safety   VPCOMING   National School Bus Safety Week   Safety Topie: School Bus Safety   VPCOMING   Halloween   Safety Topie: Drunk Driving   Safety Topie: Drug-Impaired Driving   Safety Topie: Seat Belts   Chanksgiving   Safety Topie: Drunk Driving   Safety Topie: Drunk Driving



### **Download PDF Calendars**

NHTSA 2023	Communications Calendar
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	24 US 26 27 28 PS 80

- Download 2023 NHTSA Communications Calendar
- Download Fillable 2023 NHTSA Communications Calendar





## Ads

### Video: TV & Digital

Audio: Radio

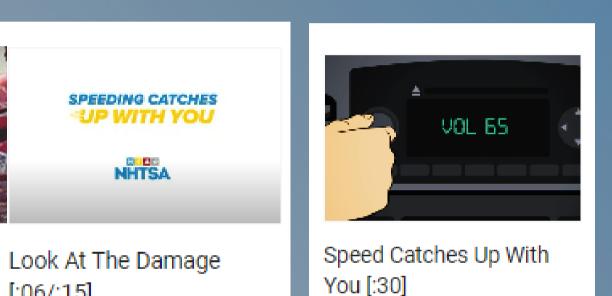
### Banner: Digital Display



Look At The Damage [:30] Look At The Damage [:30] Look At The Damage [:30]

[:06/:15]







## Additional Materials

- Media Plan
- Media Buy

### **Executive Summary**

Each year, an increase in impaired driving fatalities coincides with celebrations and travel during the summertime leading up to Labor Day and the wintertime holiday season periods. The National Highway Traffic Safety Administration (NHTSA) supports an Impaired Driving national mobilization during these time periods through nationwide, high-visibility enforcement (HVE) campaigns, each supported by national paid media. The paid media advertising campaigns are targeted primarily at 21- to 34-year-old males-those most likely to be involved in fatal alcohol-impaired driving crashes, and 18- to 34-year-old males-those most likely to be involved in fatal drug-impaired driving crashes-to educate them on the risks and consequences of impaired driving. Additionally, the August/Labor Day period will include separate messaging t

of the risks and conse

### **Campaign Summary**

Vendor	Estimated Paid Imps	Added Value	Estimated Total
English and Spanish TV			35,646,991
Adtheorent	17,123,288	12,000,000	29,123,288
YouTube TV - Sports			17 00 .
Simulmedia- Spanish		(	STATISTICS ET
Telemundo - Spanish			

The U.S. Department of Transportation's National Highway Traffic Safety Administration (NHTSA) is proud to work with local and state law enforcement across the country to protect road users and help save lives. The Memorial Day holiday weekend is an especially dangerous time on America's roads, as it is the first long holiday weekend of summer. To keep our nation's roads safe during this busy season, NHTSA will be conducting the 2023 national *Click* It or Ticket seat belt enforcement mobilization from May 22-June 4 2023.

### Letter to Law Enforcement



#### 2023 Click It or Ticket

#### Products for Enforcement Action Kit: Welcome Letter





## Videos

Web Videos



Fitting a Bike Helmet Multilingual

PREVIEW | DOWNLOAD



Bike Riding Safety Multilingual

PREVIEW | DOWNLOAD



Rules Of The Road Multilingual

PREVIEW | DOWNLOAD

### PEDESTRIANS AND BICYCLISTS

Driving Safely Multilingual

PREVIEW | DOWNLOAD



## Social Media

## Social Media Playbook

### Social Media Posts



### Facebook Post Example

Here is an example of how a Facebook post should look when published.

Suggested copy from this playbook.



Downloaded graphic from trafficsafetymarketing.gov.

Facebook





## Graphics

### Social Media Graphics

### Static & Animated

### Graphics

English Spanish prepare to stop on yellow completely stop on red it's the law.

Graphic | 1600x900 | Static\_New X/Twitter

Graphic | 1200x1200 | Static\_New Facebook, Instagram

repare to **stop** on yellow

stop on red

it's the law.





Graphic | 1200x1200 | Animated\_New Facebook, X, Instagram



## Static vs Animated



Q&A



## General

- Facts
- Talking Points

## Earned Media

- News Release
- Op-Ed



## Spanish Materials



#### Sample Facebook Messages

Tú no eres una momia, un vampiro 🧟 ni Frankenstein 👳 una vez que mueres, no hay regreso a la vida. Tienes una sola vida; no la desperdicies manejando borracho. #ManejarEntonado Es Manejar Borracho.

Translation: You're no mummy, vampire 🧟 or Frankenstein 🖉 – once you're gone, there's no coming back from the dead. You have one life - don't waste it by driving drunk. **#BuzzedDriving** is drunk driving.

#### MUESTRA DE COMUNICADO DE PRENSA VERSIÓN DE NORMAS SOCIALES

### PARA DIVULGACIÓN INMEDIATA: [Fecha]

Nota: Antes de llenar los espacios en blanco con los nombres de la organización y del portavoz de la organización, DEBES comunicarte con ellos para obtener permiso para usar sus nombres en este comunicado de prensa, y obtener su aprobación del lenguaje utilizado en las citas, así como para incorporar cualquier cambio o adiciones que ellos reguieran. Sólo puedes enviar el comunicado de prensa si has cumplido plenamente con este requisito.

#### Comparte este Mensaje: Manejar Entonado Es Manejar Borracho

[Ciudad, Estado] — Este Halloween, la Administración Nacional de Seguridad del Tráfico en las Carreteras (NHTSA) del Departamento de Transporte de los Estados Unidos se unirá con [Organización Local] para recordarles a todos que Manejar Entonado Es Manejar Borracho. Los conductores deben ser más cautelosos en Halloween, ya que más personas salen durante la noche a recolectar caramelos y más personas conducen hacia y desde fiestas. Si tus planes para la noche incluyen dirigirte a una fiesta o celebración, asegúrate de planificar un viaje seguro y con un conductor sobrio a casa. Si tú eres el conductor designado, cumple el compromiso de no beber alcohol, por tu seguridad, la de tus pasajeros y de los otros conductores y peatones en la carretera. Recuerda: nunca es seguro manejar borracho.



2023 HALLOWEEN MANEJAR ENTONADO ES MANEJAR BORRACHO

CONTACTO: [Nombre, Número de Teléfono, Correo Electrónico]

#### Planifica un Viaje Sobrio Este Halloween





## Links to Other Resources

- Image Library
- CrashStats
- **Data Visualization**
- **Countermeasures That Work**
- NHTSA.gov Safety Topic Pages (English & Spanish)



## Other Sections of the Website

- Marketing Tools
- Share Ideas
- Retag Requests
- Sign up for Email Updates





### Feedback

## Feedback-TSM@dot.gov

United States Department of Transportation

TSM Traffic Safety Marketing

Get Materials - Marketing Tools Share Ideas Calendars Retag Requests Q

Always be alert for pedestrians. **Safe Drivers Save Lives** 



### Traffic Safety Marketing

Welcome to the National Highway Traffic Safety Administration communication resource for states, partner organizations, and highway safety professionals.

#### Materials Search

GO





## Scan QR Code to Submit Questions

